

ABOUT US

 **ROTTNE**
first in forest

HOW IT ALL STARTED...

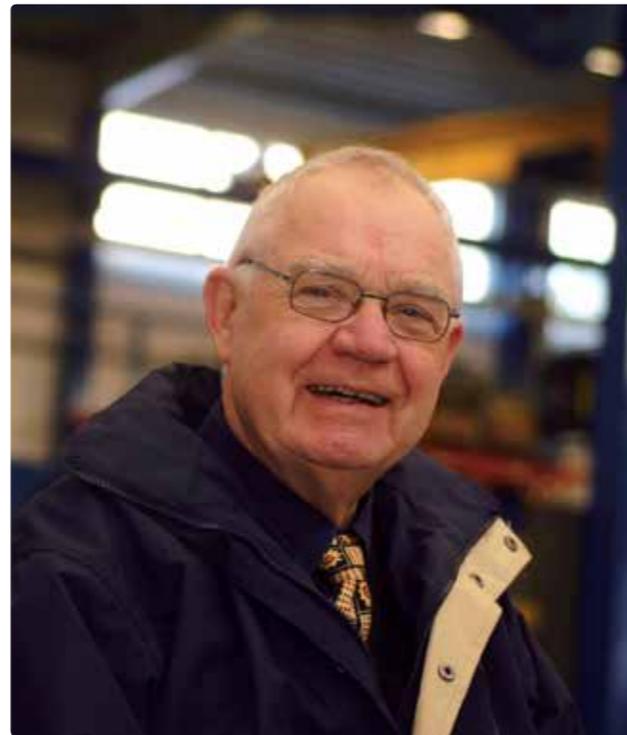
It all started when Börje Karlsson, founder of Rottne Industri AB, helped his father to move timber just outside of Rottne. The horse had already been relieved of his services and a tractor was used instead to transport out the timber. Nevertheless, loading was still done by hand and this got Börje the genius thinking, "why should the tractor stand here idling and not help while I slave away rolling logs onto the wagon?" Börje then designed his first loader, a basic construction consisting of a pair of plough components, a piece of timber, a winch fitted to the power take-off as well as a piece of wire and a pair of timber tongs. This initial loader worked very well. So well in fact that word spread about this splendid loader and finally a prospective buyer appeared. Other interested parties wanted to buy the revolutionary loader and the number of customers rose quickly.



The Börje-loader delivers what it promises.

1955 - 1965

Sales started to take off and a new workshop was acquired. Some of the more unusual export countries at the end of the company's first decade were Tanzania and Chile. How word about ROTTNE's products had reached South America is still a mystery. At this time, in the middle of the 60s other companies had started to produce wire loaders, but it was the ROTTNE loader the Chileans wanted.



Börje Karlsson, founder and creator of ROTTNE INDUSTRI AB

1965 - 1975

With the Blondin ROTTNE INDUSTRI introduced its first forwarder in 1968. The Blondin was the company's first complete forestry machine and came to be the best-seller that no one dared dream of. Unlike its competitors, ROTTNE INDUSTRI had developed a relatively small and versatile forwarder with good load and driving characteristics. It proved to be a hard-wearing workhorse. Both machine owners and operators liked it. It was easy to drive and service and besides it was incredibly reliable. For those wanting a machine with good economy, Blondin was an excellent choice.



1975 - 1985

During a holiday in the Swedish mountains with his family in 1976 Börje Karlsson had the idea for what became the company's first one-man operated processor. Whether he spent any time on the holiday skiing has never emerged, however we know that the mountain air had a positive effect on the problems surrounding the processor project. The processor was relatively small and equipped with a unique rubber wheel feeding instead of spike rollers. The unit was mounted on the Blondin forwarder and it immediately became very popular as it also could be used in thinnings. In 1978 the chassis got a shorter wagon and became a genuine harvesting machine that evolved into ROTTNE's first harvester that was presented 1981. Now ROTTNE INDUSTRI could offer a complete machine range of forwarders and harvesters.

1985 - 1995

When the world's largest forestry trade fair Elmia Wood was arranged in June 1985, ROTTNE INDUSTRI did not exhibit. The classic, faithful servant and best-seller Blondin was being retired. Its replacement was called Rapid. Forestry people, both in Sweden and abroad, understood that something big was about to happen when ROTTNE INDUSTRI announced that they would not be exhibiting at Elmia Wood, but chose a different marketing strategy. The premiere for the Rapid range took place instead in the forests outside of Rottne. Interest was immense and the visitors were not disappointed. With Rapid, a new idea was put forward where machines were based on components and not, as before, on a tractor body. To handle the increasing demands of the machine the Stensele premises was acquired, where also the new forwarder SMV Rapid was going to be produced.

Above: 1968 the Blondin was launched. The first five models were without wagon drive

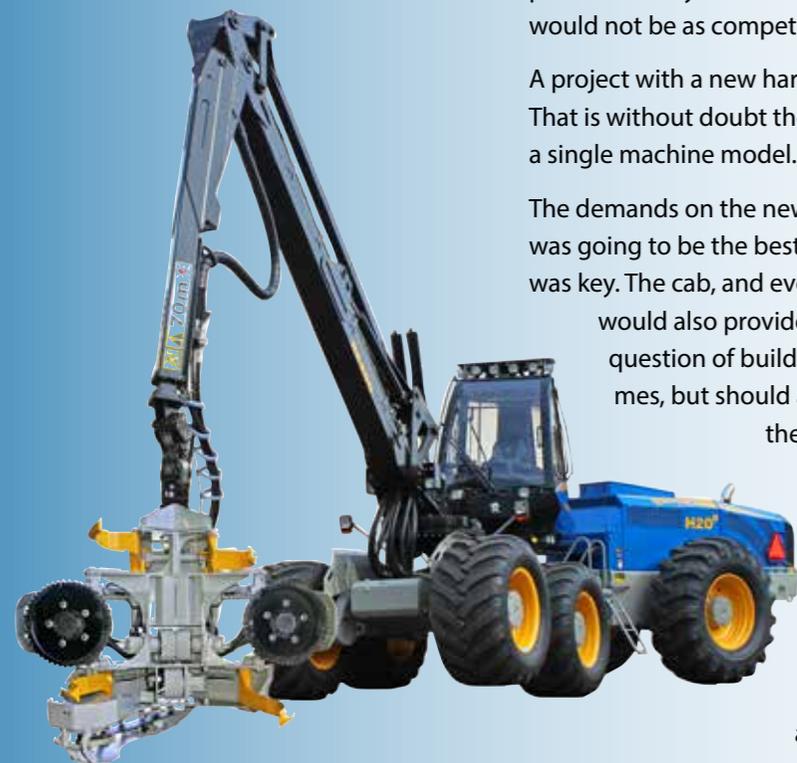
Below: The first prototype of a ROTTNE processor was two man operated.

1995 - 2005

Development within forestry management had moved forwards at a rapid pace over the years and ROTTNE INDUSTRI realised that the existing models would not be as competitive for as long as before.

A project with a new harvester generation with the designation "H" started. That is without doubt the biggest investment ROTTNE INDUSTRI has done on a single machine model.

The demands on the new H-series were immense. The bar was set high. This was going to be the best harvester on the market. The operator environment was key. The cab, and everything this involved, would be the best. Machines would also provide excellent overall economy. Accordingly, it was a question of building a machine that could not only fell large volumes, but should also be reliable and easy to service. In other words, the H-series would be a machine that both operators and machine owners would want. In parallel with the introduction of the H-series, the company decided to upgrade the Solid forwarder range, which they had started to deliver a few years earlier. At the end of this decade two additional harvesters in the H-series were launched. All in all ROTTNE INDUSTRI now had the strongest and most competitive range of models in its history.



2005 - 2012

ROTTNE INDUSTRI continues to expand with development and launching of new machine models. The next big development project was a new forwarder range, with the designation "F". This was a new generation of 8-wheeled forwarders with load capacities from 9 tons to 18 tons. The forwarders were equipped with newly developed cab with a completely new design and an operator's environment beyond the ordinary. For this cab was also developed a new unique cab damping system, COMFORT LINE, which effectively reduced vibrations and shocks.

2013

ROTTNE INDUSTRI is a Swedish company with all production within Sweden. We are well equipped for the future with one of the best machine programs in the world. We have dedicated staff and good dealer network in Sweden and abroad. About 50% of our production is exported to Europe, Russia, North America and Australia. Our head office is situated in the beautiful village Rottne in the southern part of Sweden.

EXPANSION, ENVIRONMENT AND NEW TECHNOLOGIES

ROTTNE INDUSTRI keeps on with the expansion and provides the world with Swedish-made forwarders and harvesters. **We develop new markets** by expanding our dealer network with local dealers/distributors. We are very careful with our brand, which continues to stand for **quality, security and good service** to our customers.

We want to lead the way towards a more **secure work in the forest**. In the last five years there has been large focus on development of the operators' environment. With COMFORT LINE cab damping system a significant step has been taken to reduce cab vibrations.

In our future thinking is also new computer technology to **simplify and streamline the work for the operators**. For this we work in close contact with experienced subsuppliers.

We have a long-term commitment for the environment. We develop and offer solutions with a continuous focus on **reducing environmental impact** without compromising with our high quality of delivery.



PRODUCTION

The production takes place in three different factories; Rottne, Lenhova and Stensele.

Our head office is situated in Rottne. Here, we work mainly with product development, manufacturing and final assembly. We also have our spare parts warehouse, service department and training centre in Rottne.

At the factory in Lenhovda, located 30 kilometer east of Rottne, we mainly produce smaller loaders, hydraulic cylinders and chassis frames for harvesters and forwarders.

In Stensele, situated in the northern part of Sweden, we manufacture our different types of single-grip heads, larger loaders as well as cabs and bonnets for all the machines.



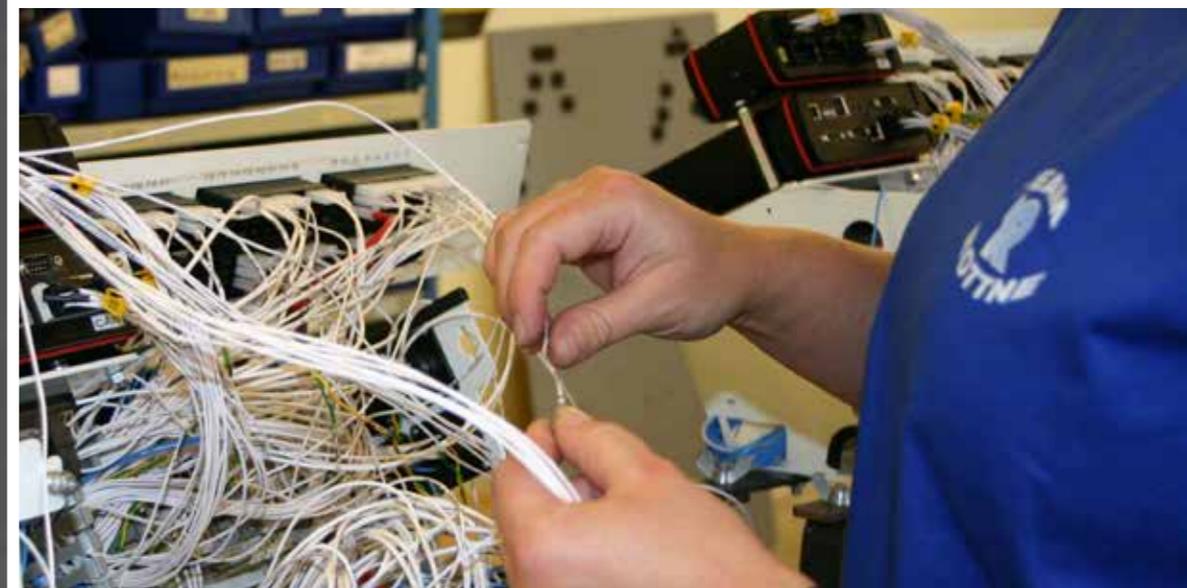
Head office and production in Rottne



Production facilities in Stensele



Production facilities in Lenhovda





EDUCATION

At the ROTTNE training center many operators and service technicians from all over the world are being educated every year. Here they are trained in the more advanced technology of our forwarders and harvesters. Our training is a big and important part of our business. We are therefore in 2013 building a new training center with modern and more suitable premises.

DEALERS/DISTRIBUTORS

Marketing of the ROTTNE machine range is handled by independent dealers/distributors who take care of sales as well as service and spare part supply.

Around 50% of the machines produced are sold in Sweden and exports are divided between markets in Europe, Russia, North America and Australia.

The Swedish market is divided into a number of districts with dealers at 11 locations. Some dealers covering large districts often have service partners in several locations within their region to enable rapid provision of service. The organisation on the export markets comprises a dealer/distributor in each country, who is responsible for sales and after-sales using either their own resources or contracted subdealers/service partners.

ROTTNE's aim is to establish itself on additional markets with sales potential where dealers can be found with the necessary qualities for handling sales and service of today's advanced forestry machines.

On our website detailed information about our dealers can be found.



PRODUCTS

For almost sixty years, ROTTNE INDUSTRY has developed and manufactured forest equipment, harvesters and forwarders. The harvesters take care of the felling and the processing. The forwarders take care of the log transport to road side. Our forwarders and harvesters are all manufactured in Sweden, and meet all market needs

from thinning to tough final felling. Ergonomics, efficiency and high quality are today our common features for all ROTTNE machines. Product development is ongoing and with the latest technology, we meet tomorrow's demands for higher productivity and profitability.



FIVE GOOD REASONS to choose a ROTTNE machine

Ergonomics

Your forestry machine is a mobile work environment, where the safety and comfort of the operator come first. This is essential if you are to work at your best without getting tired, which in turn affects the productivity of the machine.

Spacious and ergonomic cab with large windows, COMFORT LINE vibration damping system and efficient ACC climate control are some examples of this.

Economy

Your economy and the ability to optimise the machine's profitability are always in ROTTNE's development plans. Less downtime through superb service availability. A load sensing hydraulic system and fuel efficient engines give reduced fuel consumption, fast and highly productive harvester head, a frame design and power train that provide the best possible terrainability. These are some examples of measures that work for your economy!

Productivity

High productivity is obtained when the right machine is used in the right forest stand. ROTTNE has the full range of harvesters and forwarders for the modern forestry. All ROTTNE machines are always built based on our genuine forestry and felling know-how, which we have gained through our long-term close contact with you and your colleagues.

After-sales

A good machine is only as good as the after sales-service offers. Sooner or later, you will always need help and assistance. ROTTNE's extensive service network of private dealers give you a safe and reliable support. Highly trained technicians, quick delivery of spare parts and personal close contact with your assigned service technician ensure a level of safety both you and your machine always wanted.

Environment

We all have a shared responsibility for the forest and the nature, which is an important resource. Therefore, each new design and development stage is analysed from an environmental perspective. ROTTNE's machines use engines with highly efficient exhaust emission control, eco-oils that are biodegradable, vacuum pumps to minimise spillage during hose replacement, 8-wheel harvesters and forwarders with low ground pressure and a material selection where the environment is always put to the fore.



